



## Agenda

### 2018 Middle Market Lending/CLO Forum

November 1, 2018

Convene | 117 West 46<sup>th</sup> Street | New York City

8:00 AM Breakfast

8:30 AM **Opening Remarks**

**Kevin Alexander**, *Managing Director, Deputy CEO & Head of Global Markets, Natixis Americas*  
**Chris Gilbert**, *Head of U.S. CLO Banking, Natixis*

8:40 AM **State of the Economy**

**Joseph LaVorgna**, *Managing Director, Chief Economist Americas, Natixis*

9:10 AM **Evolution of Middle Market Lending – Changes in Scope of the Market**

Panelists: **Brent Humphries**, *President & Founding Member, AB Private Credit Investors*  
**Ken Kencel**, *President & CEO, Churchill Asset Management LLC*  
**Sengal Salassie**, *Co-CEO & Co-Founder, Brightwood Capital Advisors, LLC*  
**Daniel Wolf**, *CEO, Cerberus Business Finance*

10:00 AM **Private Equity Perspective on Middle Market Finance**

Panelists: **Gregory Maxon**, *Managing Director, Thomas H. Lee Partners*  
**David Musicant**, *Managing Director, American Securities*  
**Christopher Solomon**, *General Partner & Director of Capital Markets, Welsh, Carson, Anderson & Stowe*

10:50 AM Break

11:10 AM **Middle Market Origination in a Competitive Market**

Panelists: **Andy Frank**, *Managing Director, Fortress Investment Group*  
**Joseph McCurdy**, *Managing Director, Head of Origination, Guggenheim Partners*  
**Joseph Tansey**, *Founder & CIO, Garrison Investment Group*  
**David Yu**, *Executive Vice President, Head of Research, Goldman Sachs BDC, Inc.*

12:00 PM Lunch

12:30 PM Luncheon Teach-In – Middle Market CLO Introduction

1:15 PM **Keynote Conversation:**

**Maj. General (Ret.) James A. “Spider” Marks**, *Head of Geopolitical Strategy and Senior Advisory Board Member, Academy Securities*

2:15 PM **BDCs – The Changing Landscape**

Panelists: **David Golub**, *President, Golub Capital*  
**Craig Packer**, *Co-Founder & CEO, Owl Rock Capital Corporation*

3:05 PM Break

3:20 PM **Financing a Direct Lender**

Panelists: **Kevin Braddish**, *CEO, Ivy Hill Asset Management*  
**Michael Eisenstein**, *Managing Director, Treasurer, Lending & CLOs, NewStar Financial*  
**Nick Mitra**, *Managing Director, Natixis*  
**Ashish Shah**, *Managing Director, Head of Capital Markets, Madison Capital Funding*

4:10 PM **Investor Insights**

Panelists: **Angela Best**, *Associate Director, Global Structured Products, MetLife Investments*  
**Michelle Liu**, *Director, Guggenheim Partners*  
**Mike Paniwozik**, *Managing Director, Apollo Group Management*

5:00 PM **Reception**



**Keynote Speaker**  
**Major General James A. "Spider" Marks**  
Head of Geopolitical Strategy  
Academy Securities' Senior Advisory Board Member

General Marks is the Founder and President of The Marks Collaborative, an advisory for corporate leader development, education and training and has led entrepreneurial efforts in global primary research and national security. He served over 30 years in the Army holding every command position from infantry platoon leader to commanding general and was the senior intelligence officer in the LA Riots, the Balkans, Korea, and Operation Iraqi Freedom. He culminated his career as the Commanding General of the US Army Intelligence Center and School at Fort Huachuca, Arizona. He has been awarded the Distinguished Service Medal, the Defense Superior Service Medal, Legion of Merit with Oak Leaf cluster, Bronze Star, and multiple combat, expeditionary and service ribbons. General Marks is a Master parachutist, authorized to wear Korean and Canadian Airborne wings, Air Assault qualified, and Honor Graduate of the US Army Ranger School. General Marks is a national security contributor to CNN and member of the Military Intelligence Hall of Fame.