## Comprehensive capital solutions for middle market private equity firms

Churchill is a leading capital provider for private equity-backed middle market companies. We are unique in our ability to provide capital across all levels of the capital structure, including first lien, unitranche, second lien and mezzanine debt, in addition to equity co-investments, secondary solutions and private equity fund commitments.

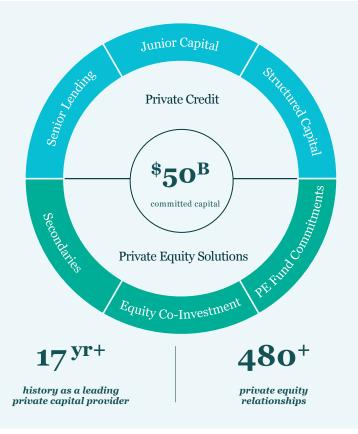


**CHURCHILL** 

from nuveen



limited partner commitments to 290<sup>+</sup> private equity funds



## **Investment Criteria**

Company size: \$10 - \$100 mm+ EBITDA

			Capabilities	Max commitment	Target investment
ndustry Diversification	<b>Scale</b> Annual investment	Senior Lending	<ul> <li>1<sup>st</sup> lien</li> <li>Unitranche</li> <li>Revolving credit</li> <li>DDTL</li> </ul>	Up to \$500 mm	\$75 - \$300 mm
eep expertise investing cross a broad range of ectors through various conomic environments.	Annual investment pace of <b>\$11B</b> supports our portfolio companies through their investment life.	Junior Capital	<ul> <li>2<sup>nd</sup> lien</li> <li>Subordinated notes</li> </ul>	Up to \$150 mm	\$10 - \$75 mm
elationship	Responsiveness	Structured Capital	<ul> <li>PIK HoldCo notes</li> <li>Preferred equity</li> <li>Customized structures</li> </ul>	Up to \$75 mm	\$10 - \$75 mm
Focused High level of trust with our private equity sponsors through consistency and reliability.	Nimble investment team provides quick, dependable feedback.	Equity Co-Investment	Common equity	Up to \$100 mm	\$10 - \$100 mm
		Secondaries	<ul><li>GP-Led</li><li>LP-Led</li><li>Preferred equity</li></ul>	Up to \$75 mm	\$10 - \$75 mm
			Target fund size	Underlying portfolio co	ompany size (EBITDA
THE <b>M&amp;A</b> ADVISOR Lender Firm of the Year <b>2021-2023</b>	<b>#</b> PitchBook	PE Fund Investments	\$500 mm - \$2.5 bn+	\$10 - \$100 mm	
	#1 U.S. Private Equity Lender 3Q 2023				
Senior Lending	or Lending Jr./Structured Capital & Equity Co-Invest		Primary Funds	Secondar	ies
	Senior Lending Jr./Structured Capital & Equity Co-Invest		Primary Funds	Secondaries	

Kevin Meyer Head of Origination Kevin.Meyer@churchillam.com Derek Fricke Junior Capital & Private Equity Solutions Derek.Fricke@churchillam.com

Anne Philpott Junior Capital & Private Equity Solutions Anne.Philpott@churchillam.com

Nick Lawler Head of Secondaries

Nick.Lawler@churchillam.com

"The amount of 'private capital invested' shown above includes investments made, originated or committed to by Churchill Asset Management LLC and its affiliates, including TIAA, since 2011 (in respect of its Private Equity and Junior Capital platform) and since 2015 (in respect of its Senior Lending platform). Investments include committed investments that ultimately may not have been fully drawn or funded.

CHURCHILL from nuveen

**Senior Lending** 

